

# AFRICA ELECTRICITY SYMPOSIUM 2025

## Designing Inclusive Electricity Tariffs for Marginalized and Vulnerable groups in Africa

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# Outline

1. Context
2. Tariff Regulation and Determination
3. Marginalized/Vulnerable Groups
4. Designing of Inclusive Tariffs

# Introduction

1. According to World Bank, Electricity Consumption per capita
  - ✓ Sub-Saharan Africa of 383 kWh
  - ✓ South Asia - 956 kWh
  - ✓ Middle East & North Africa - 3,159 kWh
2. 46.7% of the population in Sub Saharan Africa does not have access to clean energy
3. Need to design tariff structures that;
  - ✓ stimulate access to electricity
  - ✓ Encourage efficient consumption of electricity
  - ✓ Support economic growth and social-transformation
  - ✓ Protect the marginalized and vulnerable consumers

# Stages of Electricity Regulation

1. Entry and Exit
2. Price Control / Tariff Regulation
3. Consumer Protection – Quality and Reliability of Supply

Evolution from attracting investments to consumer protection

# Electricity Regulation – Price Control

## Under Price Control / Tariff Regulation

1. Financial sustainability – recovery of reasonable costs and framework to sustainable attraction of investments
2. Mimic competition – address monopoly power – incentives
3. Protect vulnerable and marginalized consumers
4. Affordability
5. Efficient allocation and use of energy

# Steps in Tariff Determination

**Step 1:**  
**Identification  
of Cost and  
Revenue  
Requirements**

Costs must  
be  
reasonable:  
Mimic cost  
minimization  
in a  
competitive  
market

**Step 2:** Cost  
Allocation to  
customer Groups  
(Class level cost  
responsibility)

Equity of costs:

- Groups that cause higher costs should meet a proportionate share of revenue:
- High-demand consumers, high voltage consumers associated with lower costs

**Step 3:** Tariff  
Determination  
and Tariff  
Structure)

Cost reflective tariffs:

- Determination based on costs, cost allocation, energy consumption, Time of use, social concerns (life-line), other government policies

# Marginalized and Vulnerable group

## Who are the marginalized and Vulnerable groups

1. Low income earners
2. Consumers of limited influence
3. Consumers whose cost structure is very sensitive to cost of electricity – industries, street lighting,
4. Consumers who would not be served by Utilities under monopoly structure
  - ✓ Increases Opex – sparsely populated settlements
  - ✓ Increase network losses
  - ✓ Low consumption consumers
  - ✓ High cost of connection

# Objectives

## Why should Government/Regulator implement such tariffs?

1. Promote access agenda – universal access
2. Enabler for access to fundamental human rights – education, health
3. Development agenda – industrialization of the economy, protection of local industries
4. Security – Street lighting



# Designing Inclusive Electricity Tariffs



1. Avoid providing support to consumers groups that don't need support – who are able to pay
2. Lifeline Tariff for domestic consumers – volumetric (eligibility criteria) or increasing block (every domestic consumer) – **over 200,000 consumers**
3. Creation of specialized customer categories – **public hospitals**
4. Cross subsidization – always strive for full recovery of costs (zero-sum game)
  - ✓ Should be targeted
  - ✓ Opex versus Capex
  - ✓ New connection
5. Tariff structure simplicity versus protection of vulnerable consumers e.g different units for prepayment domestic energy purchases
6. Balance between fixed charge and Variable Charge - balance between affordability and efficient use of electricity
7. Government Policy
8. Low cost connection – light-handed regulation – ready boards
9. Main grid – off grid cross subsidization



# Key Considerations

1. Enabling legal framework – primary legislation, regulations, licences, tariff determination guides (**mandate to establish such a structure**).
2. Technology – ability to configure the tariff structure into the **vending and billing systems**
3. Data – basis for defining how is marginalized/vulnerable – Statistical Bureau, Utility operational data, surveys (**Targeted support!**)
4. Continuous **monitoring and evaluation** – are objectives being met?
5. Make the Utility whole by the day's end, undertake revenue reconciliations – **sector financial sustainability**
6. Engage stakeholders – beneficiaries **MUST KNOW** about the initiatives
7. Support to Mini grid development - affordability vv cost recovery

# Conclusion

1. Marginalized and vulnerable groups **are part of electricity consumers**
2. Beneficiaries should be **deserving and be made aware**
3. Regulators have **obligation to protect** Marginalized and vulnerable consumers
4. **Financial sustainability** matters even with inclusivity



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## Thank You!



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